



5 WARNING SIGNS

Is someone trying to scam your mortgage business?

Scams in mortgage lending are getting harder to spot but not impossible. Staying alert to the warning signs can help your team avoid costly mistakes & reputational risk.

HAVE A QUESTION?



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UNVERIFIABLE OR INCONSISTENT INFO

Gaps in employment, mismatched SSNs, or discrepancies between documents & credit reports may indicate identity theft or falsified borrower data.

URGENCY & PRESSURE TACTICS

Fraudsters often push for expedited closings or bypass standard verification steps, hoping to slip through unnoticed before red flags surface.

UNUSUAL 3RD PARTY INVOLVEMENT

Be cautious when a transaction involves someone with an unclear role like a "family friend" handling docs or a seller with an unfamiliar power of attorney.

TOO-GOOD-TO-BE-TRUE DOCS

Perfect pay stubs or bank statements, along with employer letters that seem "off" in tone or format can often signal synthetic or manipulated documents.

HIGH-RISK AREAS OR PATTERNS

Repeated transactions in fraud-prone areas, or a sudden spike in volume from unfamiliar or unexpected sources, can suggest organized fraud rings at work.